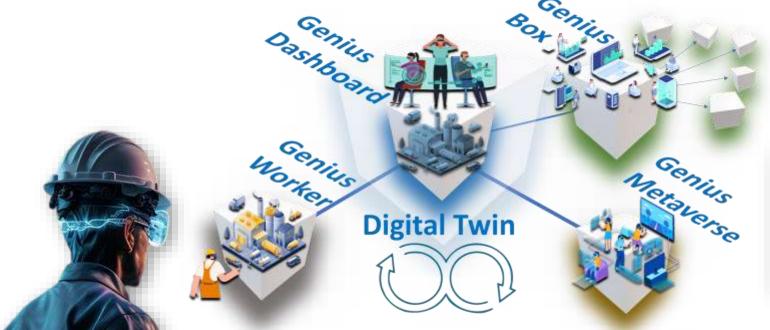
Genius I win

Digital Twin Platform for Industrial Metaverse

Efficiency, Collaboration, and Success



Pitch Deck



Genius Twin



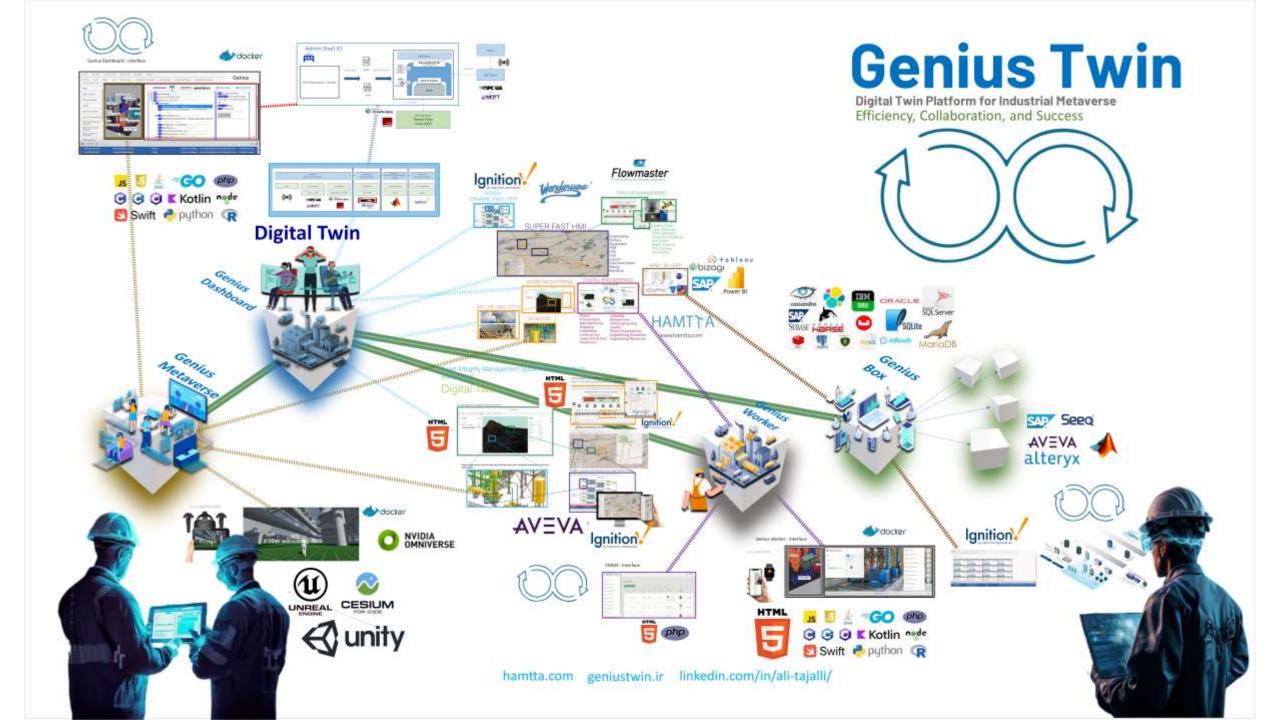
Founder Ali Tajalli linkedin.com/in/ali-tajalli/ 09901377600





Summery:

- Genius Twin is an immersive **Industrial Metaverse** platform that utilizes **Digital Twin** technology to enhance training, operations, and decision-making.
- Genius Twin's hyper-realistic digital twin environments, real-time data analytics, and collaboration capabilities enable businesses to optimize **Asset Performance**, improve **Safety**, reduced **Costs** and accelerate **Innovation**.
- Genius Twin is powered by cutting-edge **AI algorithms**. With Genius Twin, organizations can create a more connected, intelligent, and efficient industrial ecosystem.





Problems

- Inefficiencies in operation
- High maintenance costs
- Lack of real-time insights



Visibility and Control

Traditional monitoring and control systems relied on manual data collection and analysis, which was **time-consuming** and prone to **errors**.

Operations

The lack of visibility and control often led to **inefficient operations**, unexpected downtime, and **costly maintenance** and repairs.

Quality control

Traditional quality control methods were often reactive, with issues only being detected after they had already occurred. This led to **costly** rework, waste, and damage to reputation.

Simulation and Optimization

In many industries, simulation and optimization were difficult and **expensive** to achieve. Physical prototypes and testing were often required, which slowed down innovation and increased **costs**. 4

Solution



tions

- Real-time monitoring
- Predictive maintenance
- Remote collaboration
- Virtual simulation/training using Al

Super Fast HMI

Dynamic PID / PFD

Smart Monitoring

Modeling Studio

Digital Engineering

(Visibility and

Control)

(Operations)

(Quality control)

(Simulation and Optimization)

(Visualize and Contextualize information)

Innovative solution:

We propose Genius Twin's SaaS model with 4 main modules



Target Market:

Specific focus on industries:

- Manufacturing
- Renewable Energy
- Shipping & Logistics
- Pipeline

Benefits:

- Reduced costs
- Increased efficiency
- Improved asset performance
- Enhanced collaboration

Golden job opportunity for students:

Phase 0:

Establishment

Presentation in conferences Networking with industries &

investors

Communication with universities

Side services

Seed Funding and fund raising

Phase 1:

Platform Development

Software Engineers (Backend)

4-6

Software Engineers (Frontend)

2-3

Data Scientists 2-3

DevOps Engineer 1-2

Project Manager

10 – 15 job opportunity

Phase 2:

Platform Implementation

Solution Architects 2-3

System Engineers 4-6

Business Analysts 2-3

Quality Assurance Engineers 2-

3

Project Manager

11 – 16 job opportunity

Phase 3:

Ongoing Support

Technical Support Engineers 4-

6

Customer Success Managers 2-

3

Software Developers

(Maintenance) 2-3

8–12 job opportunity

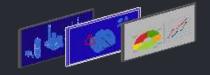
6







Genius Dashboard







SCADA/HMI/MES/MOM
Supervisory Control, Historian &
Monitoring
Production Execution & Tracking



Genius Metaverse **Genius Worker**











MACHINES/Process

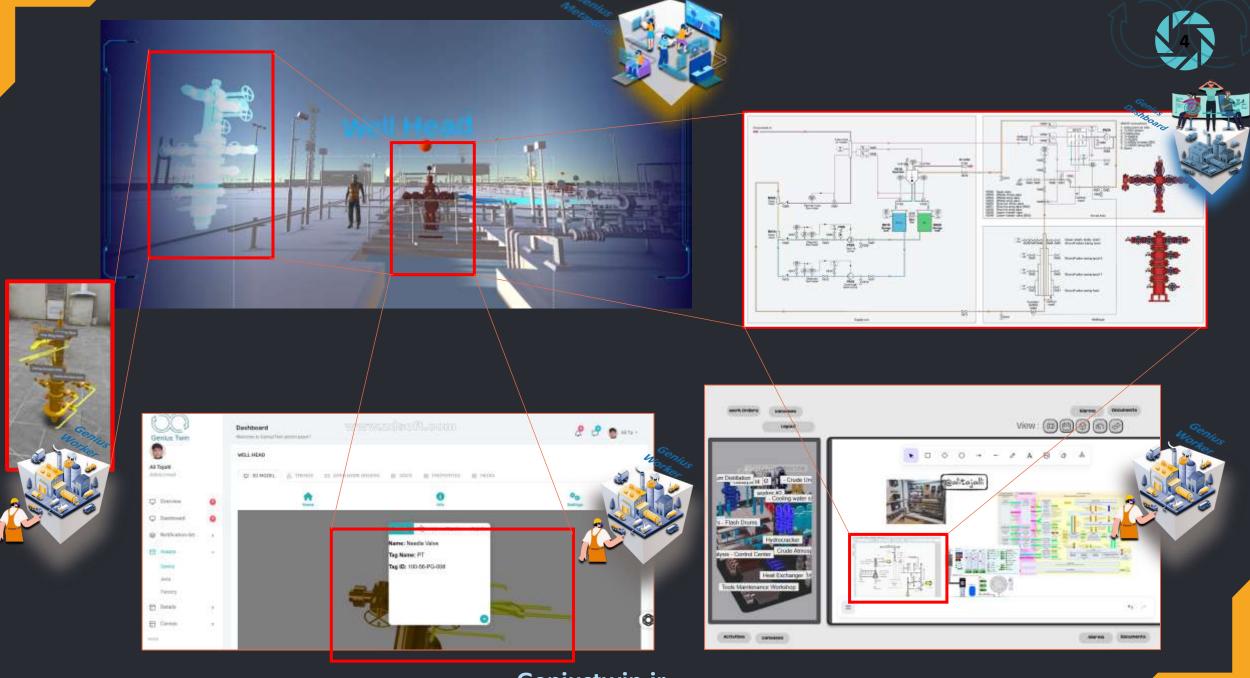
PLCs, DCs, Actuators, Sensors,
Field Devices, etc.



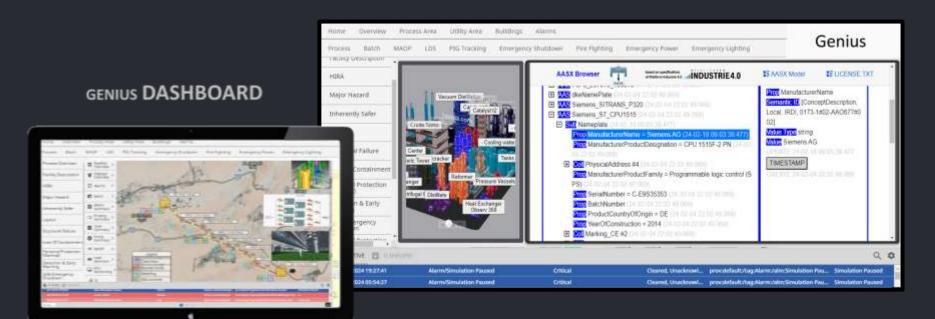
Genius Box







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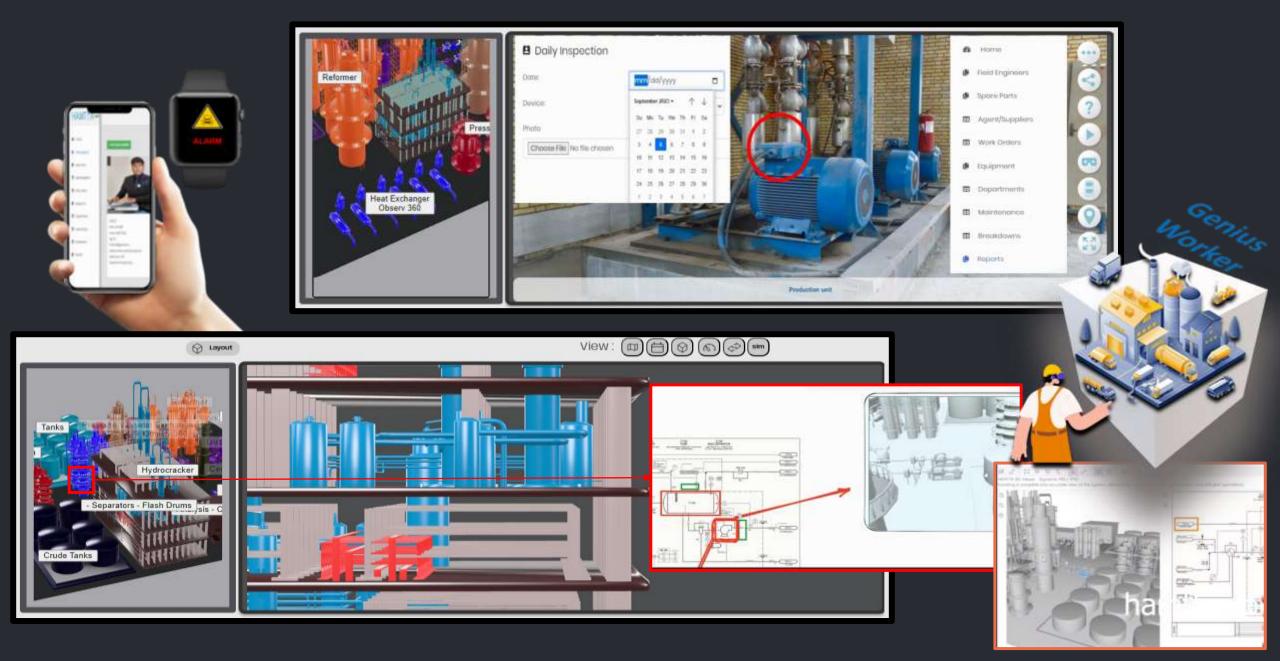


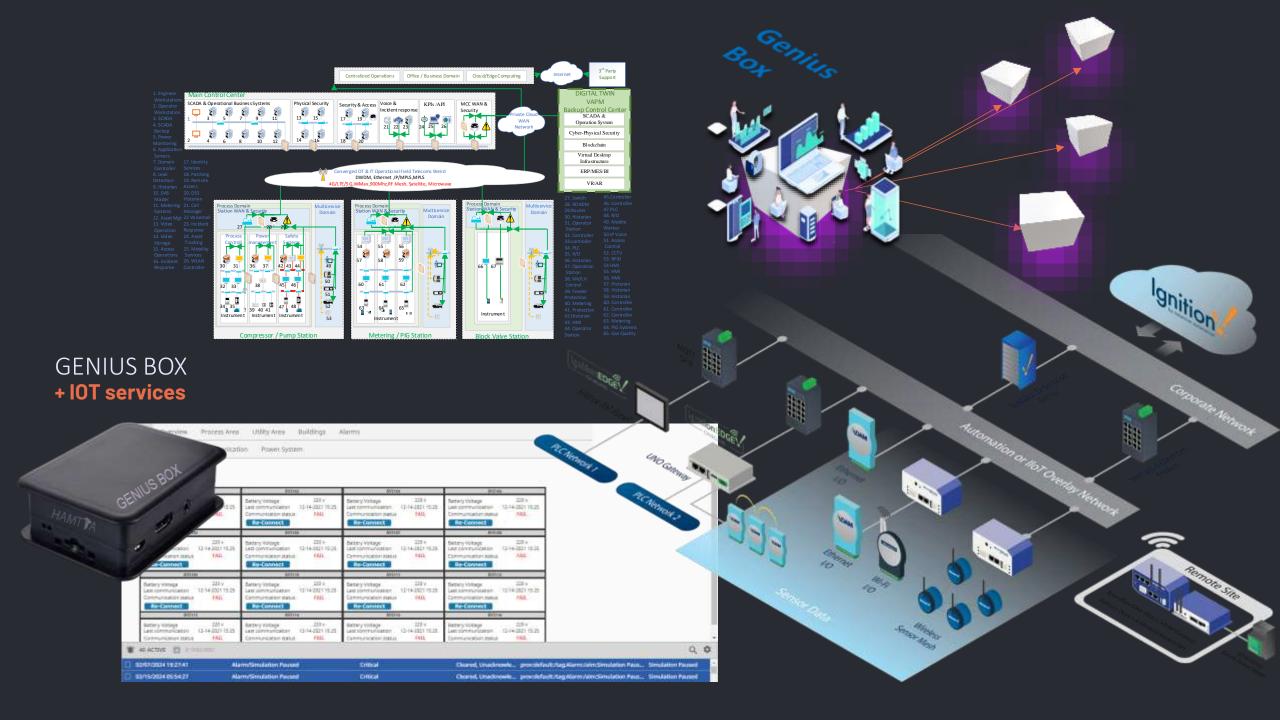






GENIUS WORKER









Multi-Billion Dollar Deals

- Jun 2022
 Siemens acquires Brightly Software for \$1.6 billion
- Oct 2021
 Emerson acquires AspenTech in \$11 billion deal
- Jul 2021
 Hexagon acquires Infor's EAM business for \$2.8 billion
- Mar 2021
 Autodesk acquires Innovyze for \$1 billion
- Aug 2020
 Clayton Dubilier & Rice (CD&R)
 acquires Epicor for \$4.7 billion
- Aug 2020
 AVEVA acquires OSIsoft for \$5 billion

Targeted M&A

- Jul 2022 IFS acquires EAM vendor Ultimo
- June 2022
 Siemens acquires predictive maintenance vendor Senseye
- May 2022
 Augury acquires Al vendor Seebo
- Jan 2022
 IBM acquires environmental performance management vendor Envizi
- Dec & Mar 2021
 SymphonyAl Industrial acquires connected frontline worker software provider Proceedix and IIoT software supplier Savigent
- Feb 2021
 Baker Hughes acquires APM solution provider ARMS Reliability

Funding

- Feb 2022
 Saudi Aramco purchases 100% of Aker BP's shares in Cognite
- Oct 2021
 Augury raises \$180 million,
 reaching a \$1 billion valuation
- Oct 2021
 Copperleaf completes IPO
- Jun 2021
 MachineMetrics raises \$20 million in Series B funding
- May 2021
 Cognite raises \$150 million,
 reaching a \$1.6 billion valuation
- Apr 2021
 Seeq raises \$50 million in Series C funding

Partnerships

- Jun 2022
 Saudi Aramco and Cognite launch
 CNTXT to deliver joint digital
 solutions
- Jun & Mar 2022
 AVEVA partners with Alizent and Limble CMMS
- Mar 2022
 Cenosco joins the Open Al Energy Initiative
- Jan 2022 & Jun 2021
 Uptake partners with Cognizant and Inductive Automation
- Oct 2021
 Cognite partners with HUVR
- Sept 2021 C3 Al partners with Google Cloud

Market- Competitor



www.verdantix.com

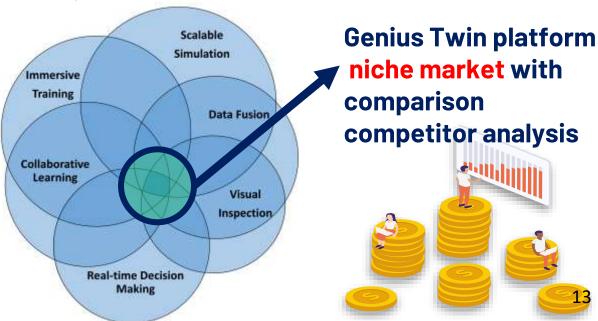
CAPABILITIES

MOMENTUM

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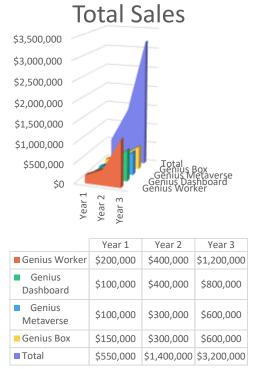


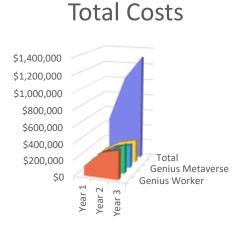
www.psmarketresearch.com



financial

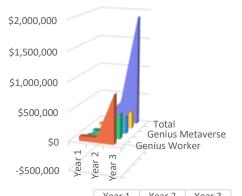
Pricing and Plans in the first 3 years





Y % Y					
	Year 1	Year 2	Year 3		
■ Genius Worker	\$120,000	\$310,000	\$360,000		
Genius Dashboard	\$120,000	\$240,000	\$360,000		
GeniusMetaverse	\$120,000	\$240,000	\$290,400		
Genius Box	\$120,000	\$240,000	\$290,000		
■ Total	\$480,000	\$1,030,000	\$1,300,400		

TOTAL NET SALES



	Year 1	Year 2	Year 3
■ Genius Worker	\$80,000	\$90,000	\$840,000
Genius Dashboard	-\$20,000	\$160,000	\$440,000
GeniusMetaverse	-\$20,000	\$60,000	\$309,600
Genius Box	\$30,000	\$60,000	\$310,000
■ Total	\$70,000	\$370,000	\$1,899,600

Pricing and Plans after 3 years

Product/Service	Implementation Cost + Annual Support and Maintenance Cost + License Cost		
	Starter Package	Professional Suite	Enterprise Solution
 GENIUS METAVERSE Visual inspection Immersive training Remote collaboration 	\$100,000 - \$250,000	\$250,000 - \$500,000	\$500,000 - \$1,000,000
GENIUS DASHBOARD Super-fast HMI Dynamic PID/PFD APM AASX Data Fusion	\$50,000 -	\$100,000 -	\$200,000 -
	\$100,000	\$200,000	\$500,000
GENIUS WORKER Genius canvas CMMS Digital Engineering	\$25,000 -	\$50,000 -	\$100,000 -
	\$50,000	\$100,000	\$250,000
GENIUS BOX Edge Intelligence Integration (SSIS) Real-time data acquisition Customizable solutions	\$75,000 -	\$150,000 -	\$300,000 -
	\$150,000	\$300,000	\$750,000

The following assumptions have been made in the preparation of this cash flow statement:

- First year is devoted to extending the existing MVP, providing side services and fund raising.
- The GENIUS Twin Platform will be launched in the first quarter of Year 2.
- The gross margin on support and maintenance contracts will be 50%.
- The startup will pay taxes at a rate of 25%.











About

I'm a researcher, PhD student and working to better understand how Digital Twin and industrial metaverse work. My expertise includes project design and management, data analysis, and the development and implementation of research tools. I enjoy generating new ideas and devising feasible solutions to broadly relevant problems. My colleagues would describe me as a driven, resourceful individual who maintains a positive, proactive attitude when faced with adversity. Currently, I'm seeking opportunities that will allow me to develop and promote technologies that benefit for modern Industry. Specific fields of interest include Digital Twin, Industrial Metaverse, Industry4.0, data analytics, integrity, process safety, iot.

chief executive officer at hamtta.com PhD cand. in control eng.







Sponsor

About

Fabienne-Fariba Salimi has more than 30 years' experience as a CHEMICAL PROCESS ENGINEER. She has also experience in Management and Chemical Process Safety engineering in oil and gas industries both offshore and onshore installations.

She has particular expertise in the dynamic simulation of chemical processes and accident consequence modelling in quantitative risk analysis.

Her main qualifications were obtained in Paris and she is a member of the American Institute of Chemical Engineers (AICHE), Institute of Chemical Engineers (IChemE), and International Society of Automation (ISA).

Since 1994, Fabienne has developed an innovative process safety engineering and management system platform alongside her engineering activities which today is known IIoT and is the foundation of Implementation of PSM as one of the vital pillars of the sustainable operational excellence.

Fabienne is the co-author of process safety management platform ADEPP (Analysis & Dynamic Evaluation of Project Processes) and a book entitled "A Systems Approach to Managing the Complexities of Process Industries".

An importation LNG plant has been simulated as a prototype for IIoT version of ADEPP. To know more about ADEPP please visit: http://www.adepp.online

Specialities: Digital Twin, Skill 4.0, PSM 4.0, HSE Engineering, Process Safety Management, Dynamic Simulation, Risk assessment, HAZOP, HAZID, SIL assessment, Consequence Modeling, Frequency Analysis, ALARP Demonstration, Safety Case, SCE identification and Performance standards, R&D, Training, Project Management, Innovation, SharePoint design

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1.Genius Worker

Streamlined Collaboration and Visual Inspection Revolutionized

Empower Your Workforce

- Streamlined Collaboration:

Project management and effective team communication.

- Visual Inspection Revolutionized:

Enhanced tools for remote assessments and defect identification.



Module 1

2.Genius Dashboard



Data

- Unify Your World:

Powerful dashboard integrating data from multiple systems.

- Intelligent Asset Management:

Advanced APM for equipment failure prevention.

- Data-Driven Decisions:

Analysis of asset structures for critical insights.



Module 2

3. Genius Metaverse

Redefining Training and Collaboration

Immerse Yourself in Learning

- Interactive Training:

Hyper-realistic virtual environment for safe skill enhancement.

- Collaborative Learning:

Real-time global teamwork and knowledge transfer.

- Scalable Simulation:

Customized virtual simulations for diverse training needs.

4.Genius Box



Connect the Physical and Digital

- Edge Intelligence Integration:

Real-time sensor data for actionable insights.

- Supercharged HMI:

Dynamic interface for unparalleled visibility and control.

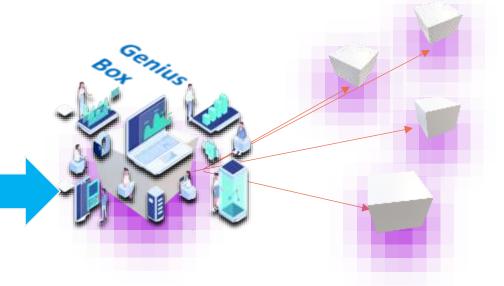
- Modeling Studio:

Building digital twins for optimization scenarios.

Module 3

Module 4

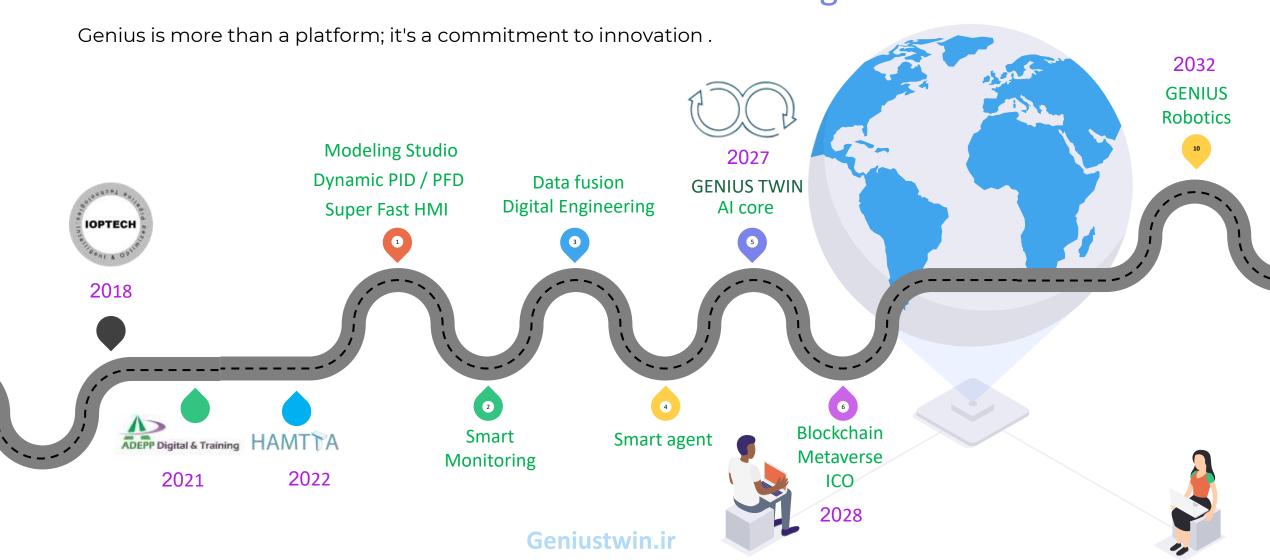
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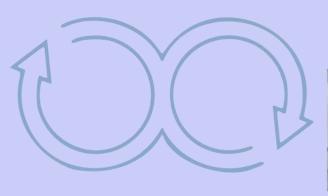


Genius Roadmap

Embrace the Industrial Metaverse for Breakthrough Results



Thank You for Your Time



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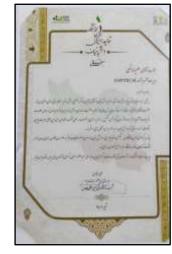
linkedin.com/in/ali-tajalli/

WEBSITE

www.geniustwin.ir













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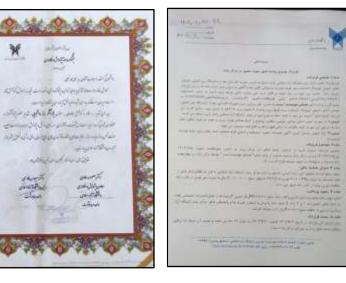
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Team



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Ali Tajalli

Founder and senior researcher

About Me

A dedicated entrepreneur and researcher, driven by a passion for pioneering startups with innovative concepts, specializing in industry 4.0 technologies and digital twin

Education

2016-

PhD., Control Eng.

Present

<u>PhD. thesis:</u> Integrated pipeline management based on industry 4.0

Work Experience

2021 - Founder & CEO - HAMTTA Company

2024 Website: hamtta.com

- Member of Science and Technology Park
- Goal: Designing pipeline management platform – PIPELINE 4.0
- · Top knowledge-based company award

2022 - Founder - GENIUS TWIN

2023 Website: geniustwin.ir

Goal: Design of Industrial Metaverse

Achievements

2023 Winner of the best researcher award-Azad University, Marvdasht

2023 Top knowledge-based startups award by petroleum innovation vice-chancellor

Open Letter from the CEO

"The key to Industrial Transformation is to empower people to empower the machine" – Pieter van Schalkwyk"

We are making your Genius Twin. Dear valued visitors of genius twin.ir,

As the CEO and Founder of Genius Twin Company, I am delighted to extend a warm welcome to you on our website. Genius Twin is a suite of solutions dedicated to technological and knowledge-based endeavors, with a specific focus on catalyzing digital transformation within the domains of Industry 4.0 and the METAVERSE. Our organization stands at the forefront of innovation and progress within our industry, offering state-of-the-art solutions across various sectors.

Our primary mission revolves around the implementation of digital transformation across diverse industries, including asset and process management, civil and mechanical engineering, power and facilities management, oil and gas, steel industries, healthcare, agriculture and livestock, smart factory, smart city, consulting, and technology. We firmly believe that our solutions bring substantial advantages to organizations, fostering heightened efficiency, productivity, and informed decision-making capabilities.

Introducing Genius: A Transformative Platform for Industrial Innovation

Genius is a groundbreaking suite of tools meticulously crafted to empower organizations within the industrial sector to achieve breakthroughs in training, collaboration, and operational efficiency. It seamlessly integrates virtual reality, real-time data analysis, and intuitive interfaces, heralding a future of seamless interaction, intelligent insights, and heightened performance.

At Genius Twin, we uphold the highest standards. We believe that transparency and accountability are pivotal in fostering trust and nurturing robust relationships with our stakeholders. We cordially invite you to delve into our website to gain deeper insights into our organization and the spectrum of services we offer. Should you have any queries or feedback, please don't hesitate to reach out to us. We deeply appreciate your interest in Genius Twin and eagerly anticipate the opportunity to collaborate with you.

Transform Your Future with Genius Twin

Genius transcends mere platform status; it embodies a commitment to innovation. Embrace the potential of the industrial metaverse, unlock actionable insights from your data, and empower your workforce to achieve unprecedented results. Contact us today to explore how Genius can empower you to construct a future characterized by unparalleled efficiency, collaboration, and triumph.

Sincerely,

Ali Tajalli Founder & CEO